



## KILLARA BOWLS NEWS : AUGUST 2012

**NEW OPEN  
GREENS POLICY**

*Following a review of Membership Recruitment . . .*

# DIRECTORS ANNOUNCE A NEW INITIATIVE:

*Directors and Executives have conducted an examination of our membership status and our recruiting methods.*

**In this newsletter, we hear directly from them on our present situation and their decision to encourage new prospective members to 'try bowls'.**



KBC PRESIDENT  
Tony Hodgson

*"Shocking weather hurt our May Open Day and despite considerable individual efforts and the expenditure of some \$2000, was probably doomed to fail. I feel we must take our membership drive from "the lap of the gods" and seek a more consistent way of encouraging new members right throughout the year.*

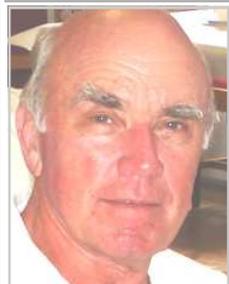
*I heartily endorse this new plan".*

*"Even when we have Open Days, the majority of new prospects are introduced by existing members. After all, the people who are most likely to be interested in our wonderful game are our friends and acquaintances who share similar interests.*

*I think the new Open Greens Policy will encourage ladies to try our game.*



KWBC PRESIDENT  
Elizabeth Dokulil



CHAIRMAN  
Ian Armstrong

*"After a period of relative stability, our member numbers are again in decline. Club Secretary, **Rod Henriks**, has advised Twenty Three (23) Full members were lost in the last year. This is mainly the consequence of advancing age in our membership. However, this 'aging' is also impacting on our Patronage . . . The frequency of attendance at the club.*

*Chairman of our Finance Committee, **Bruce York**,*

*points out that patronage is much more important than membership per se.*

**The revenue contributed by a membership fee is \$300 per annum.**

**The revenue provided by green fees and canteen by a regular attendance is more of the order of \$1150 per annum.**

The above being based only 1 day per week for 50 weeks. Calculated: Green fee \$13 plus food/drink \$10.

*Regular attendance is therefore vitally important to our financial health and social viability; and of course, the standard of our bowling.*

*Your Management have therefore decided on a new policy aimed at encouraging new bowlers and potential members. We call this our new OPEN GREENS POLICY. The details of this new approach are set out on the next page.*

***In a club with nearly 100 years of tradition, this change may disturb some of you. Please put these reservations aside. Unless we innovate and move with the times, we will be consigned to history with the dinosaurs and many other bowling clubs in this state in recent times. No one wants that! Move out of your comfort zone!***



## BEQUESTS

*Those who make a bequest are like people who plant shade trees under which they will never sit"*



**Consider a memorial at your club.  
Enquiries, in confidence, to  
Ian Calder**

## Introducing a new policy to encourage visitors and potential members . . .

# KILLARA OPEN GREENS

**The new policy focuses on getting potential members (prospectives) onto the green and bowling in normal social matches straight away.**



How does this differ from our present policy?

A prospective would normally be coached for five hours, one on one, before being invited to join the club. After paying *membership fees*, the new member would *purchase uniform and equipment* before joining social matches on the green.

**Our experience is that many have coaching but do not take the next step.**

We believe that this is because the process is too formal, and commits the prospective to significant expense while there is some doubt their mind whether he/she will enjoy bowling at Killara.

**The new policy suspends prior coaching and dress codes to get the prospective immediately into social play.**

On any social bowling day viz, *Tuesday, Wednesday, Saturday or Sunday*, a prospective can bowl in the company of a member - either his/her **sponsor/mentor\*** or as designated by roll-up.

They may dress in any casual attire. Flat soled shoes are required (sandshoes are OK) The prospective will be allocated a set of bowls and a temporary name card. AND if the prospective indicates the wish to bowl again, a temporary locker.



**They must pay the usual green fee.** However, to obviate the need for prospectives to sign the visitors book every time they attend the club, on their first attendance we ask them to become a social member. The \$20 fee will include that day's green fee. Mrs. Cleary will arrange the form and maintain it in a file at the bar. Prior formal Board approval is not necessary.

**Let's return to the reason for this new policy - to quickly immerse the visitor in playing and interacting with members on the green and in the clubhouse. We want to encourage them to take the decision to join. Therefore . . .**

There is no fixed time limit on this arrangement.

Providing the prospective can contribute to play without spoiling the enjoyment of members, he/she may bowl on multiple occasions under this policy **in the expectation** that when they are comfortable they will join. They are strictly limited to social bowling. **We are not encouraging or envisaging a 'bare foot bowling' environment.** Nor is the club changing dress rules for members.



If any 'issues' occur, these will be dealt with by the appropriate Bowls Secretary. Should the prospective wish to participate in competitions or receive coaching then they must take out



membership and conform with dress regulations. They may continue to use club bowls for a short time until they acquire their own. We will also offer the sale of club bowls at most attractive prices.

**The respective Club Secretaries will manage and adapt this programme, in the light of developments, and in consultation with the Board.**

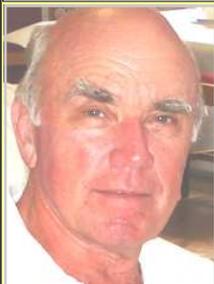
### \* SPONSOR/MENTOR

Most prospectives come to the club on an invitation of an existing member. We ask that member to mentor the visitor as set out above; Liaising with the Bowls Secretary (locker and bowls) and Roll-up for game and name card; and arranging Social membership, green fees etc.

When a prospective is not sponsored, a member will be asked to act as mentor to settle the visitor. Roll-up must allow for the inexperienced bowler when drawing up games and ensure all players "do their share".



# CHAIRMAN'S REPORT: IAN ARMSTRONG



The bad weather we have experienced during the first quarter of this year continued in June when we received 228mm. I don't need to tell you what a dampening effect this has on the amount of bowls we are able to enjoy and hence on the revenues from green fees, bar and canteen which are the essential life blood of our Club.

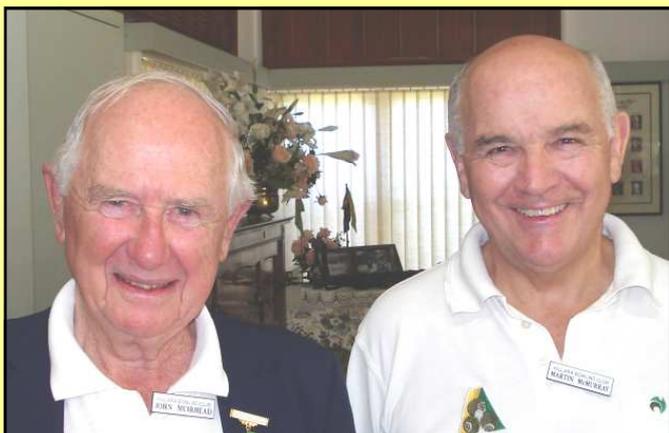
An initiative to address this issue, a **New Open Greens Policy**, is headlined in this newsletter and the Board encourages you to contribute to this scheme.

I am pleased to advise that **Martin McMurray** has informed the Club that he would like to provide a perpetual trophy in the memory of our late member **Ian Cameron-Smith**. The Board are delighted to accept Martin's offer and in discussion with him, it has been decided that this trophy will be presented to the Club's men's single champion and commence with the 2012 winner, **Gof Bowles**.

**John Crocker** and **David Hunt** and look forward to their contribution to our competitions. We must thank our previous team of selectors, **Rick Edwards**, **Peter Baume** and particularly **Michael Tsolakis** for his long and dedicated service in this role.

Finally I would like to raise the matter of the dwindling attendance at our evening social functions. Only 30 people were at the Christmas in July dinner, half as many as were there 3 years ago. Similarly the St Patrick's Day dinner attracted less than half the number that attended 2 years ago. The same applies to the St Andrews and Foundation Day dinners. We will be reviewing the future of these functions and may well discontinue the Christmas in July event. I would welcome comments from members on the future of these evenings.

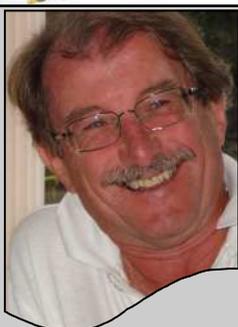
Good bowling  
**Ian**



**Martin McMurray**, introduced to KBC by Ian Cameron-Smith, has been a member since 2006. He served as President for two years 2008/2010.

Picture: **John Muirhead** hands the Presidents baton to Martin in November 2008.

Inset: Ian Cameron-Smith.



You will have noticed that the retaining wall adjacent to No. 2 green is under repair. Unfortunately due to bad weather and some technical issues this has been delayed but we hope our neighbour will be able to complete it in the near future. Whilst on No.2 green, you will have noticed the new numbers and rings on the scoreboards which was, in part, funded by a generous donation from one of our members. We thank him most sincerely. The new team of selectors for the men's club were elected during June and we congratulate **Ken Howard**,



## Great Holidays Start Here...

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## KWBC President's Platform

### Elizabeth Dokulil



The Women's Club has been labouring under the Stop-Start Technique. We no sooner start to play with high hopes, when a black cloud hovers over Arnold Street and we are sent scurrying into the clubhouse. Many times we haven't even put one foot on the green, because **Darren** has said 'No play on the greens today'.

The Under Five Pennants' Team won their competition, something to be proud of. The team consisted of **Anne Cowlshaw** as Skip, assisted by **Julie Halliday**, **Judy McLeod** and **Christine Burke**. **Shirley Melzer** filled in when Christine had to leave the team due to a shoulder problem. Well done girls.

Then on Tuesday 19 June we welcomed the **President of the Mid North Shore Women's Bowling Association Sue O'Keefe** who came to present the Trophy to the winners of the Under Fives. **Marianne Coningsby** Chairman of Match from the same Association also came. **Denise Riley** who looked after the Under Fives was unable to be present. Sue then spoke to our club about the history and work of the Mid North Shore Women's Bowling Association. We then went out on the green and miraculously it was fine and warm.

**Barbara Cotton** hosted a lunch for all the Pennant Players on May 31, a very generous gesture. It brought to a close a seemingly endless round of matches due to the inclement weather. Let's hope the sun shines a little more next year.

Our Singles Championship has finished with **Julie Halliday** playing **Anne Cowlshaw** in the final. Julie and Anne Cowlshaw fought to the end, an excellent match to watch. Julie will represent us in The State Champion of Champions to be held at Warilla on the South Coast on 16 July. We wish her well.

As well Julie Halliday and Anne Cowlshaw will have represented the club in the State Pairs Championships on 9 July. It is wonderful to see our girls playing at State level. To pit one's skills against others, hones your play and teaches you so much by watching women

from other clubs.

The Killara Women's Bowling Club year is coming to a close and I wish to thank my committee for their work and support of me. I am reminded of the poem by Alfred Lord Tennyson, entitled 'The Brook'.

Some stanzas are so true of a club, a life or period of time when there is some sort of struggle.

... `I chatter over stony ways,  
In little sharps and trebles,  
I bubble into eddying bays,  
I babble on the pebbles.

I chatter, chatter as I flow,  
To join the brimming river,  
For men may come and men may go,  
But I go on for ever....

At the moment our club is having some 'stony ways' as members age or are sick. However, 'we few, we happy few, we band of women,' - with apologies to Shakespeare in King Henry V - are preparing to carry on for another year. However members like **Livia Geniale**, **Brenda Fox**, **Marie Conner**, **Wendy Cooper**, **Barbara Cotton** and **Jean Brierley** show up smiling, 'bright eyed and bushy tailed' week after week. **Margaret Carroll** comes whenever she is able, but it's difficult with Jim having painful health, while **Robin Hey** and **Valerie Lang** have also had health worries. Age is the problem.

This hiccup in the life of the KWBC, is just that. It is a time for chatter and to forge new links. We know by working together we can face a new year with hope and renewed energy all working towards increasing our membership. Women's Bowls may change, but will not stop. It will, like Tennyson's 'The Brook' go on to a 'brimming future'. With this in mind I look forward to another year surrounded and helped by a happy band of women.

Elizabeth



*I'll run over and pick up our dole and find out what's holding up our Education Grants. Meanwhile you go to the free clinic for the Pregnancy Test and if it's positive fill out the forms for assistance and the baby bonus. Oh, and pick up my free glasses. We'll meet at the Parliament at 2 o'clock for the demo against the stinking establishment.*

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## KBC President's Platform : *Tony Hodgson*



I appeal to all Club members to get behind our new Open Greens Policy explained in this newsletter. The necessity of expanded participation is self evident..

During the last three months, we had another highly successful and profitable Autumn Carnival. Played over three sunny days on 18, 20 and 21 May. We attracted entries from 78 teams (206 players). Congratulations to our con-venor, **David Martin**, on another well-run Carnival. Sin- cere thanks to **Sue Cleary** and her many helpers who served well over 200 lunches. Thanks also to **Ian Calder** and **Tom Takahashi** (roll-up room), **Ken Howard** (umpires), **John Muirhead** and **Joe Zazulak** (match draws), **Goff Bowles** (flags) and finally **Bob Bessemer** for sponsorships and publicity.



On Wednesday 9 May, KBC hosted the final of the Cyril South Competition played between Turramurra and Balgowlah Bowling Clubs. Balgowlah won a very tightly contested match 58-56. The winners' engraved silver tray was presented to Balgowlah Club during the Men's Triples Carnival on 21 May.

A Special General Meeting for the election of selectors was held on Saturday 19

May. **Ken Howard** presents his new team on page 11 and a salute to **Michael Tsolakis** is on page 8.

### Upcoming Events

Saturday 4 August 2012 – The Bob Sinclair Memorial Place of Origin match and BBQ lunch. This game will be Game 3 of the series with 'the Rest' leading Sydney by 20 points. Pat Sinclair will be attending the lunch and will present Bob's painting to the winning team.

Tuesday 14 August 2012 – Stedman Bowl Game 2 vs. Killara Golf Club at KBC. At present KBC leads by just 2 points.

Our Spring Carnival will be held:-

**Sunday 9 September: Composite Pairs**

**Monday 10 September: Men's Triples**

NB: There will be no Ladies Triples this year.

The promotional Entry Flyer is in the process of preparation, so please tell your friends and form a team.

Good bowling. **Tony Hodgson**

## AUTUMN CARNIVAL MIXED TRIPLES *Barbara Cotton* and Sponsor *Michael Burns* pre- sent raffle prize/ *Michael* shares refreshments.



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**Eric's train ride**



After a very busy day, a commuter settled down in her seat and closed her eyes as the train departed Wynyard for Gosford.

As the train departs, the fellow sitting next to her pulled out his phone and started talking in a loud voice: *"Hi sweetheart it's Eric, I'm on the train, yes, I know it's the six thirty and not the four thirty but I had a long meeting. No, honey, not with that floozy from the accounts office, with the boss. No sweetheart, you're the only one in my life. Yes, I'm sure, cross my heart."* etc., etc.

Fifteen minutes later, he was still talking loudly, when the young woman sitting next to him, who was obviously annoyed by his continuous diatribe, said in a loud voice: "Eric, turn that stupid phone off and come back to bed!"

Eric doesn't use his cell phone in public anymore.



Arthur is 90 years old and he's played golf every day since his retirement 25 years ago.

One day he arrives home looking down-cast.

*"That's it,"* he tells his wife. *"I'm giving up golf. My eyesight has got so bad. Once I've hit the ball, I can't see where it goes."*

His wife sympathizes. As they sit down, she has a suggestion: "Why don't you take my brother with you, and give it one more try."

*"That's no good,"* sighs Arthur, *"Your brother is a hundred and three. He can't help."*

"He may be a hundred and three," says the wife, "but his eyesight is perfect."

So the next day, Arthur heads off to the golf course with his brother-in-law.

He tees up, takes an almighty swing, and squints down the fairway.

He turns to the brother-in-law. *"Did you see the ball?"*

"Of course I did!", says the brother-in-law. "I have perfect eyesight."

*"Where did it go?"* asks Arthur.

"Can't remember."

**Burns Dental have opened a new clinic in Lindfield with complete prosthetic services:-**

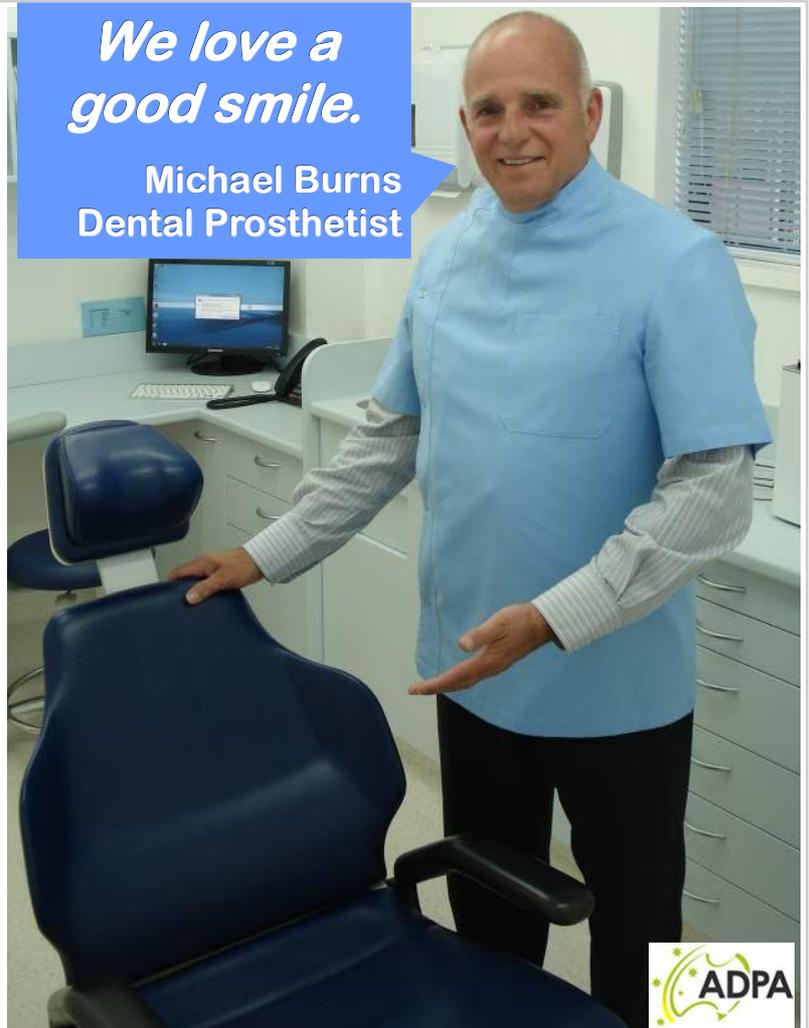
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**Michael Burns  
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Pictures: Barbara Cotton

## WHAT THE MEN CANT, THE LADIES DO!

Yes, our Women's team are still bringing home trophies. The latest being the Under 5's Award. Looking justifiably proud *Judy McLeod, Julie Halliday, Christine Burke and Anne Cowl-ishaw*. Below, at the presentation flanked by *Elizabeth Dokulil* and MNSDWBA's *Sue O'Keefe*.



**OK  
KAREN!  
MOVE  
OVER,  
WE'RE  
COMIN'  
THRU!**

### Subject: Places I have been and not been to .....



I have been in many places, but I've never been in Cahoots. Apparently, you can't go alone. You have to be in Cahoots with someone.

I've also never been in Cognito. I hear no one recognizes you there.

I have, however, been in Sane. They don't have an airport; you have to be driven there. I have made several trips there, thanks to my friends, family and work.

I would like to go to Conclusions, but you have to jump, and I'm not too much on physical activity anymore.

I have also been in Doubt. That is a sad place to go, and I try not to visit there too often.

I've been in Flexible, but only when it was very important to stand firm.

Sometimes I'm in Capable, and I go there more often as I'm getting older.

One of my favourite places to be is in Suspense! It really gets the adrenalin flowing and pumps up the old heart! At my age I need all the stimuli I can get! And, sometimes I think I am in Vincible but life shows me I am not.

People keep telling me I'm in Denial but I'm positive I've never been there before!

I have been in Deep doodoo many times; the older I get, the easier it is to get there. **Ken Howard**

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**There's a new barber in town**



Lindfield Barber have joined us as a new advertiser and sponsor and have supplied us with twelve (12) vouchers for free haircuts to be given away over the twelve weeks commencing August on a rotation Saturday, Tuesday and Thursday. Their shop is in the Lindfield Station arcade. *See Pg 5.*

**FORM  
A  
TEAM  
Pairs  
Sun 9 Sep  
Triples  
Mon 10  
Sep  
Look for  
entry**

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**September  
Spring  
Carnival  
2012**

**PRIZE MONEY \$2000**

**PROGRAMME AND ENTRY FORM**  
COMPOSITE PAIRS Sunday 9 Sept  
MEN'S TRIPLES Monday 10 Sept  
Entries close 3rd Sept or when full.

# UltraTune Service in Killara

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There are some 200 UltraTune Service Centres around Australia – all providing the same level of expert, professional car servicing from fully trained technicians.

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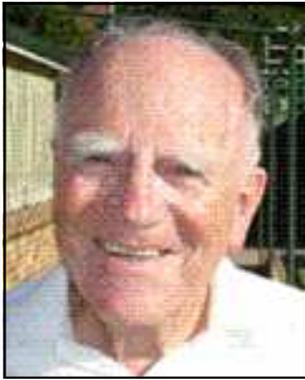
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# SALUTING A SELFLESS CLUBMAN!

*Thank you Michael Tsolakis*

The Tsolakis family came to Australia from Greece in 1923. Michael spent his boyhood in Newcastle where he completed his education. He was married in 1949 and moved to Sydney in 1963. He worked in the timber industry as a Company Director and delegate on the N.S.W. Timber Advisory Council. Michael took up the sport of Bowls in 1989 and played Pennants for the South Coogee Club. He moved to Killara and joined the Killara Bowling Club in 2001.



When the kids or bare foot bowlers are on the green Michael is there!

Michael Tsolakis has been a member of the Selection Committee for six years, the last five as Chairman. Although he has not sought re-election to this position, Michael remains Chairman of the Match Committee, Member of the Promotion Committee and voluntary Supervisor at the Barefoot Bowl functions. Being a Club Selector is usually a thankless task as it is not possible to please all the people all of the time. The Management Committee has recorded the appreciation of the Club for Michael's valued services in nominating the best teams for the Club's many competitive matches. During his time as Chair of the Selection Committee he showed a keenness and dedication in his determination to improve the quality of Killara's representative players; this was also reflected in the valuable and informative monthly Selectors' Reports provided by him to the Management Committee. Michael was a very conscientious Pennants selector

often accompanying teams to watch their form when they played away from home. Successes during his time as Selector included Killara winning (2009) their section in the "C" Grade Mid-Week Triples. Michael also had the satisfaction of seeing the 2010 Pennant Grade 6 side win its Section and progress to be the Runner-up in the Zone Final. Michael's own successes as a team member and player are recognised on the KBC championship honour boards. Until recently Michael has been a regular player at Killara. Unfortunately he now plays rarely due to an injury to his shoulder.

Michael has also served the Club in other ways, particularly in the promotion of KBC and supporting it through various fundraising activities. He has received the congratulations of the Committee for successfully organizing Barefoot Bowls functions and contributing to the success of the Membership Promotion days.

L.S

## REMEMBERING OLD FRIENDS

Two regular bowlers have slipped away recently. *W.H.(Bill) Oliver* was a Killara member (1986) before joining Chatswood but remained an Associate. For many years Bill carved the ham for our Carnivals.

*R.B.(Ray) Frost* whilst not a member, regularly played with Turramurra colleagues on Thursdays and Carnivals. *Bon Voyage.*

## TEENAGERS

**ARE YOU TIRED OF BEING HARASSED BY YOUR STUPID PARENTS?**

**ACT NOW!!!**

**MOVE OUT. GET A JOB. PAY YOUR BILLS. WHILE YOU STILL KNOW EVERYTHING.**



## *Good advice from our Colleague and Major Sponsor . . .*

### **POSITIVE INVESTMENT OPPORTUNITIES THROUGH NEGATIVE GEARING**

Even though negative gearing offers investors sound rental investment opportunities through tax advantages, the term is often misunderstood by many people, according to Mr Phillip Johnson of LJ HOOKER ST IVES

"To many people, the term 'Negative Gearing' conjures images of shady deals and tax evasion. However, it is simply the method of structuring a property portfolio and finances to fully utilise the tax benefits available," said Mr Johnson.

"Put simply, a negatively geared property is one in which costs incurred by the investor in respect of their property, are greater than the income received from the tenants"

"Costs can include interest charged on money borrowed to finance the purchase of the property in the first place, property management fees (which are often calculated as a percentage of rental payments) charged by a real estate agent, water rates, council charges and repairs to the property"

"Gearing' refers to an investment which has been financed partly by borrowed funds. Investors can deduct all interest payments when servicing a loan used to produce a rent producing property"

"The interest payments are a deduction and may be claimed against other assessable income on the tax return"

"Where the interest expense is greater than the rental income, the property produces a loss and is referred to as being 'negatively geared'", said Mr Johnson.

"Any surplus income generated by one property may be used to re-pay the loan on other properties, therefore converting taxable income into a tax deduction"

"The investor is able to take advantage of the obvious tax benefits and can therefore increase a portfolio of what is one of the safest and best forms of investment available"

"The money invested in property through negative gearing benefits the entire economy through its positive multiplier effect on all other industries linked both directly and indirectly to the property industry," Mr Johnson added.



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**Men's Chairman of Selectors  
and  
Men's Chairman of Umpires**  
*KEN HOWARD*



**New Selectors Panel**  
A new panel of selectors was appointed on 26 May 2012. There were only 3 nominees for the positions so **David Hunt, John Crocker** and **Ken Howard** (Chairman) were appointed unopposed.  
The outgoing panel comprising **Peter Baume, Rick Edwards** and their chairman **Michael Tsolakis** must be congratulated for their

efforts over the years in selecting the strongest possible teams to represent Killara in competition. Michael in particular must be singled out for the 5 year effort and dedication he personally brought to his roll as Chairman and the new panel realise that they will have to maintain a high standard to emulate the successes of the past.  
The current Chairman of Selectors, Ken Howard, wishes to thank his panel for their enthusiasm, commitment and support to date and feels confident that we will maintain an acceptable standard for the benefit of the Club.

**Call for Umpires**



To become an effective bowler It is important that you become familiar with the common rules of the game. It is important to understand the rules so that during a match you cannot be bluffed by a misinformed bowler who has broken the laws and has gained advantage by these actions. The District regularly runs umpire training programs at no cost and when accredited this qualification will remain in force for 5 years after which you can seek reaccreditation.  
Currently the Men's Club has 7 accredited umpires (**Peter Baume, Rick Edwards, Ken Howard, David Hunt, Arthur Krust, John Orton, Joe Zazaluk**) and the Women 3 (**Alice Burton, Anne Cowlshaw, Robin Hey**). The umpiring role is not an onerous task as it is shared amongst all the qualified umpires. Therefore the role is further lightened as more of our members become qualified. Have a chat to any of our umpire panel members for further information.



**SCHOOL SCENARIOS 1957 vs. 2010**

- Johnny and Mark get into a fistfight after school.  
1957 - Crowd gathers. Mark wins. Johnny and Mark shake hands and end up best friends.  
2010 - Police called, arrests Johnny and Mark.. Charge them with assault, both expelled even though Johnny started it. Both children go to anger management programs for 3 months. School board hold meeting to implement bullying prevention programmes
- Trevor won't be still in class, disrupts other students.  
1957 - Trevor sent to office and given 6 of the best by the Principal. Returns to class, sits still and does not disrupt class again.  
2010 - Trevor given huge doses of Ritalin. Becomes a zombie. Tested for ADHD. Trevor's parents get fortnightly disability payments and School gets extra funding from government because Trevor has a disability.
- Billy breaks a window in his neighbour's car and his Dad gives him a whipping with his belt.  
1957 - Billy is more careful next time, grows up normal, goes to college, and becomes a successful businessman.  
2010 - Billy's dad is arrested for child abuse. Billy removed to foster care and joins a gang. State psychologist suggests to Billy's sister that she remembers being abused herself and their dad goes to prison.
- Johnny falls while running during recess and scrapes his knee. He is found crying by his teacher, Mary . Mary hugs him to comfort him.  
1957 - In a short time, Johnny feels better and goes on playing.  
2010 - Mary is accused of being a sexual predator and loses her job. She faces 3 years in Prison. Johnny undergoes 5 years of therapy.





## Open now to serve the Lindfield Community

**We are now established as a fully fledged and staffed banking facility in Lindfield. Thank you to all of you who have made this possible.**

**This Lindfield Community Bank® branch will provide more than just banking services. It will deliver employment opportunities for local people, keep local capital in the Ku-ring-gai community, offer a local investment option for shareholders and provide a source of revenue for important community projects within the Ku-ring-gai neighbourhood. Profit goes back to the local community in the form of grants, sponsorships and dividends.**

**Accounts can be opened now.**

**318 Pacific Highway**

**LINDFIELD 2070**

**9416 6337**

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